

**Drummond Company, Inc.  
1000 Urban Center Drive, Suite 300  
Birmingham, Alabama 35242**

October 20, 2009

**TO:** The beneficial owners (or representatives acting on behalf of beneficial owners), prospective investors and securities analysts of Drummond Company, Inc.'s \$400,000,000 7.375% Senior Notes due 2016  
CUSIP Number: 262277 AB2  
ISIN Number: US262277AB25  
and  
The beneficial owners (or representatives acting on behalf of beneficial owners), prospective investors and securities analysts of Drummond Company, Inc.'s \$250,000,000 9% Senior Notes due 2014  
CUSIP Number: 262277 AC0 (144A); U2644R AB1 (Reg. S)  
ISIN Number: US262277AC08 (144A); USU2644RAB16 (Reg. S)

**RE:** Access to Drummond Company, Inc.'s Non-Public Website

In connection with its offerings of 7.375% Senior Notes due 2016 (the "2006 Notes") and 9% Senior Notes due 2014 (the "2009 Notes" and together with the 2006 Notes, the "Notes"), Drummond Company, Inc. (the "Company") entered into an indenture, dated as of February 15, 2006 (the "2006 Indenture"), and an indenture, dated as of October 20, 2009 (the "2009 Indenture"), respectively, pursuant to which it agreed, among other things, to maintain a non-public website to which beneficial owners of, and prospective investors in, the Notes and securities analysts are given access and to which the reports and other information required by Section 4.16 of the 2006 Indenture and Section 4.16 of the 2009 Indenture are posted. Pursuant to the 2006 Indenture and the 2009 Indenture, the Company is entitled to require certification as to a person's bona fide status as a beneficial owner, prospective investor or securities analyst, as applicable, prior to granting access to such person to the non-public website.

If you are (1) a beneficial owner (or a representative acting on behalf of a beneficial owner of Notes that is a "Qualified Holder" (as described below)), (2) a prospective investor that meets one or more of the four criteria set forth below under "Qualified Holder" or (3) a securities analyst, and would like to have access to the Company's non-public website and the information contained therein, please complete the Eligibility Letter attached to this document and return it to Drummond Company by facsimile or mail at the number or address set forth in the Eligibility Letter.

A "Qualified Holder" is a beneficial owner of Notes that certifies that it is:

- (i) a "qualified institutional buyer," as defined in Rule 144A under the Securities Act of 1933, as amended (the "Securities Act"), that is acting for either its own account or accounts of other qualified institutional buyers, as to which it

exercises sole investment decision discretion and has the authority to make the statements in this letter;

- (ii) an institutional “Accredited Investor,” as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act, that is acting for either its own account or accounts of other accredited investors as to which it exercises sole investment discretion and has authority to make the statements in this letter;
- (iii) a person who is not a “U.S. Person,” as defined in Regulation S under the Securities Act, and not in the “United States,” as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act, that is acting for its own account or accounts of other persons who are not U.S. Persons and not in the United States as to which it exercises sole investment discretion and has the authority to make the statements in this letter; or
- (iv) a dealer or other professional fiduciary organized, incorporated or (if an individual) resident in the U.S. holding a discretionary account or similar account (other than an estate or trust) for the benefit or account of a non-U.S. person, as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act.

The definitions of “qualified institutional buyer,” institutional “Accredited Investor” and “U.S. Person” are set forth in Annexes A, B and C hereto, respectively. “United States” means the United States of America, its territories and possessions, any State of the United States, and the District of Columbia.

After you submit the Eligibility Letter and if you qualify under the stated criteria, you will be entitled to access the Company’s non-public website. The Company expressly reserves the right to deny access to any persons who submit the Eligibility Letter if the Company is not satisfied that such person meets the stated requirements. If you are in any way affiliated with the Company’s competitors, you may not access the Company’s non-public website.

Please direct any questions to the Company at:

Drummond Company, Inc.  
Attention: Matt Brown, Treasurer & Executive Assistant to the CEO  
1000 Urban Center Drive, Suite 300  
Birmingham, Alabama 35242  
Telephone number: (205) 945-6379  
Facsimile: (205) 944-7588  
Email: [newinvestor@drummondco.com](mailto:newinvestor@drummondco.com)

Very truly yours,

**Drummond Company, Inc.**

“Qualified Institutional Buyer” means:

(1) Any of the following entities, acting for its own account or the accounts of other qualified institutional buyers, that in the aggregate owns and invests on a discretionary basis at least \$100 million in securities of issuers that are not affiliated with the entity:

- (a) Any insurance company as defined in Section 2(13) of the Securities Act;
- (b) Any investment company registered under the Investment Company Act of 1940 (the “Investment Company Act”) or any business development company as defined in Section 2(a)(48) of the Investment Company Act;
- (c) Any small business investment company licensed by the U.S. Small Business Administration under Section 301(c) or (d) of the Small Business Investment Act of 1958;
- (d) Any plan established and maintained by a state, its political subdivisions, or any agency or instrumentality of a state or its political subdivisions, for the benefit of its employees;
- (e) Any employee benefit plan within the meaning of Title I of the Employee Retirement Income Security Act of 1974;
- (f) Any trust fund whose trustee is a bank or trust company and whose participants are exclusively plans of the types identified in subparagraph (1)(d) or (e) above, except trust funds that include as participants individual retirement accounts or H.R. 10 plans;
- (g) Any business development company as defined in Section 202(a)(22) of the Investment Advisers Act of 1940 (the “Investment Advisers Act”);
- (h) Any organization described in Section 501(c)(3) of the Internal Revenue Code, corporation (other than a bank as defined in Section 3(a)(2) of the Securities Act or a savings and loan association or other institution referenced in Section 3(a)(5)(A) of the Securities Act or a foreign bank or savings and loan association or equivalent institution), partnership, or Massachusetts or similar business trust; and
- (i) Any investment adviser registered under the Investment Advisers Act;

(2) Any dealer registered pursuant to Section 15 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), acting for its own account or the accounts of other qualified institutional buyers, that in the aggregate owns and invests on a discretionary basis at least \$10 million of securities of issuers that are not affiliated with the dealer, provided that securities constituting the whole or a part of an unsold allotment to or subscription by a dealer as a participant in a public offering shall not be deemed to be owned by such dealer;

(3) Any dealer registered pursuant to Section 15 of the Exchange Act acting in a “riskless principal transaction” (as defined below) on behalf of a qualified institutional buyer;

(4) Any investment company registered under the Investment Company Act, acting for its own account or for the accounts of other qualified institutional buyers, that is part of a family of investment companies which own in aggregate at least \$100 million in securities of issuers, other than issuers that are affiliated with the investment company or are part of such family of investment companies. “Family of investment companies” means any two or more investment companies registered under the Investment Company Act, except for a unit investment trust whose assets consist solely of shares of one or more registered investment companies, that have the same investment adviser (or, in the case of unit investment trusts, the same depositor), provided that:

- (a) Each series of a series company (as defined in Rule 18f-2 under the Investment Company Act) shall be deemed to be a separate investment company; and
- (b) Investment companies shall be deemed to have the same adviser (or depositor) if their advisers (or depositors) are majority-owned subsidiaries of the same parent, or if one investment company’s adviser (or depositor) is a majority-owned subsidiary of the other investment company’s adviser (or depositor);

(5) Any entity, all of the equity owners of which are qualified institutional buyers, acting for its own account or the accounts of other qualified institutional buyers; and

(6) Any bank as defined in Section 3(a)(2) of the Securities Act, any savings and loan association or other institution as referenced in Section 3(a)(5)(A) of the Securities Act, or any foreign bank or savings and loan association or equivalent institution, acting for its own account or the accounts of other qualified institutional buyers, that in the aggregate owns and invests on a discretionary basis at least \$100 million in securities of issuers that are not affiliated with it and that has an audited net worth of at least \$25 million as demonstrated in its latest annual financial statements, as of a date not more than 16 months preceding the date of sale under the rule in the case of a U.S. bank or savings and loan association, and not more than 18 months preceding such date of sale for a foreign bank or savings and loan association or equivalent institution.

For purposes of the foregoing definitions:

(1) In determining the aggregate amount of securities owned and invested on a discretionary basis by an entity, the following instruments and interests shall be excluded: bank deposit notes and certificates of deposit; loan participations; repurchase agreements; securities owned but subject to a repurchase agreement; and currency, interest rate and commodity swaps.

(2) The aggregate value of securities owned and invested on a discretionary basis by an entity shall be the cost of such securities, except where the entity reports its securities holdings in its financial statements on the basis of their market value, and no current information with respect to the cost of those securities has been published. In the latter event, the securities may be valued at market for purposes of this section.

(3) In determining the aggregate amount of securities owned by an entity and invested on a discretionary basis, securities owned by subsidiaries of the entity that are consolidated with the entity in its financial statements prepared in accordance with generally accepted accounting principles may be included if the investments of such subsidiaries are managed under the direction of the entity, except that, unless the entity is a reporting company under Section 13 or 15(d) of the Exchange Act, securities owned

by such subsidiaries may not be included if the entity itself is a majority-owned subsidiary that would be included in the consolidated financial statements of another enterprise.

(4) “Riskless principal transaction” means a transaction in which a dealer buys a security from any person and makes a simultaneous offsetting sale of such security to a qualified institutional buyer, including another dealer acting as riskless principal for a qualified institutional buyer.

Institutional “Accredited Investor” means:

(1) Any bank as defined in Section 3(a)(2) of the Securities Act or any savings and loan association or other institution specified in Section 3(a)(5)(A) of the Securities Act whether acting in its individual or fiduciary capacity; any broker dealer registered pursuant to Section 15 of the Exchange Act; any insurance company as defined in Section 2(13) of the Securities Act; any investment company registered under the Investment Company Act or a business development company as defined in Section 2(a)(48) of that Act; any Small Business Investment Company licensed by the U.S. Small Business Administration under Section 301(c) or (d) of the Small Business Investment Act of 1958; any plan established and maintained by a state, its political subdivisions, or any agency or instrumentality of a state or its political subdivisions, for the benefit of its employees, if such plan has total assets in excess of \$5,000,000; any employee benefit plan within the meaning of the Employee Retirement Income Security Act of 1974, if the investment decision is made by a plan fiduciary, as defined in Section 3(21) of such Act, which is either a bank, savings and loan association, insurance company, or registered investment adviser, or if the employee benefit plan has total assets in excess of \$5,000,000 or, if a self-directed plan, with investment decisions made solely by persons that are accredited investors;

(2) Any private business development company as defined in Section 202(a)(22) of the Investment Advisers Act;

(3) Any organization described in Section 501(c)(3) of the Internal Revenue Code, corporation, Massachusetts or similar business trust, or partnership, not formed for the specific purpose of acquiring the securities offered, with total assets in excess of \$5,000,000; or

(4) Any trust with total assets in excess of \$5,000,000, not formed for the specific purpose of acquiring the securities offered, whose purchase is directed by a sophisticated person as described in Rule 506(b)(2)(ii) under the Securities Act.

- (1) “U.S. Person” means:
- (a) Any natural person resident in the United States;
  - (b) Any partnership or corporation organized or incorporated under the laws of the United States;
  - (c) Any estate of which any executor or administrator is a U.S. Person;
  - (d) Any trust of which any trustee is a U.S. Person;
  - (e) Any agency or branch of a foreign entity located in the United States;
  - (f) Any non-discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary for the benefit or account of a U.S. Person;
  - (g) Any discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary organized, incorporated, or (if an individual) resident in the United States; and
  - (h) Any partnership or corporation if:
    - (i) Organized or incorporated under the laws of any foreign jurisdiction; and
    - (ii) Formed by a U.S. Person principally for the purpose of investing in securities not registered under the Securities Act, unless it is organized or incorporated, and owned, by accredited investors (as defined in Rule 501(a) under the Securities Act) who are not natural persons, estates or trusts.
- (2) The following are not “U.S. Persons”:
- (a) Any discretionary account or similar account (other than an estate or trust) held for the benefit or account of a non-U.S. Person by a dealer or other professional fiduciary organized, incorporated, or (if an individual) resident in the United States;
  - (b) Any estate of which any professional fiduciary acting as executor or administrator is a U.S. Person if:
    - (i) An executor or administrator of the estate who is not a U.S. Person has sole or shared investment discretion with respect to the assets of the estate; and
    - (ii) The estate is governed by foreign law;
  - (c) Any trust of which any professional fiduciary acting as trustee is a U.S. Person, if a trustee who is not a U.S. Person has sole or shared investment discretion with respect to the trust assets, and no beneficiary of the trust (and no settlor if the trust is revocable) is a U.S. Person;

- (d) An employee benefit plan established and administered in accordance with the law of a country other than the United States and customary practices and documentation of such country;
- (e) Any agency or branch of a U.S. Person located outside the United States if:
  - (i) The agency or branch operates for valid business reasons; and
  - (ii) The agency or branch is engaged in the business of insurance or banking and is subject to substantive insurance or banking regulation, respectively, in the jurisdiction where located; and
- (f) The International Monetary Fund, the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank, the African Development Bank, the United Nations, and their agencies, affiliates and pension plans, and any other similar international organizations, their agencies, affiliates and pension plans.

## Eligibility Letter

To: Drummond Company, Inc.  
Attention: Matt Brown, Treasurer & Executive Assistant to the CEO  
1000 Urban Center Drive, Suite 300  
Birmingham, Alabama 35242  
Phone: (205) 945-6379  
Facsimile: (205) 944-7588

Ladies and Gentlemen:

The undersigned acknowledges receipt of the letter of Drummond Company, Inc. (the "Company"), dated October 20, 2009. Capitalized terms used and not defined in this letter shall have the meanings set forth in such letter.

The undersigned hereby represents and warrants to the Company as follows (please check boxes for those items that apply to you):

- (1) It is the beneficial owner, or is acting on behalf of a beneficial owner, of the Notes in the amount set forth below.
  
- (2) It is, or in the event that the undersigned is acting on behalf of a beneficial owner of the Notes, the undersigned has received a written certification from such beneficial owner (dated as of a specific date on or since the close of such beneficial owner's most recent fiscal year) to the effect that such beneficial owner is one of the following (as indicated with a checkmark):
  - a "qualified institutional buyer" (or "QIB") as defined in Rule 144A under the Securities Act; or
  - an institutional "accredited investor" as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act; or
  - not a "U.S. Person" as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act.; or
  - a dealer or other professional fiduciary organized, incorporated or (if an individual) resident in the U.S. holding a discretionary account or similar account (other than an estate or trust) for the benefit or account of a non-U.S. person, as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act.
  
- (3) It is a prospective investor in the Notes and is one of the following (as indicated with a checkmark):
  - a "qualified institutional buyer" (or "QIB") as defined in Rule 144A under the Securities Act; or
  - an institutional "accredited investor" as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act; or

- not a “U.S. Person” as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act.; or
  - a dealer or other professional fiduciary organized, incorporated or (if an individual) resident in the U.S. holding a discretionary account or similar account (other than an estate or trust) for the benefit or account of a non-U.S. person, as contemplated by Rule 903(a)(1) of Regulation S under the Securities Act.
- (4) It is a securities analyst.

The undersigned understands that it is providing the information contained herein solely for purposes of enabling the Company to provide the undersigned access to certain information regarding the Company as required under the 2006 Indenture or the 2009 Indenture. The undersigned also understands that the Company expressly reserves the right to deny access to any persons who submit this Eligibility Letter if the Company is not satisfied that such person meets the stated requirements. If you are in any way affiliated with the Company's competitors, you may not access the Company's non-public website.

The undersigned agrees that (1) it will not copy, reproduce or retransmit any part of the documents contained on the Company's non-public website or transmitted through the Company's quarterly conference call, or any other materials received in connection with the requirements under the 2006 Indenture or the 2009 Indenture, (2) it will not distribute or transmit any part of such materials or disclose any of their contents to anyone other than, if applicable, the aforementioned beneficial owners on whose behalf the undersigned is acting and (3) it will notify the Company if any of the representations it makes in this letter cease to be correct.

Very truly yours,

Dated: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature)

**Please indicate below the aggregate principal amount of Notes held**

7.375% Senior Notes due 2016

CUSIP Number: 262277 AB2

ISIN Number: US262277AB25

\_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Title)

Amount held: \$ \_\_\_\_\_

\_\_\_\_\_  
(Institution)

9% Senior Notes due 2014

CUSIP Number: 262277 AC0 (144A);

U2644R AB1 (Reg. S)

\_\_\_\_\_  
(Address)

ISIN Number: US262277AC08 (144A);

USU2644RAB16 (Reg. S)

\_\_\_\_\_  
(City/State/Zip Code)

Amount held: \$ \_\_\_\_\_

\_\_\_\_\_  
(Country)

\_\_\_\_\_  
(Phone)

\_\_\_\_\_  
(Facsimile)

\_\_\_\_\_  
(Email)